



VATSIN Technology WINDLASS ENGINEERS & SERVICES

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“We are extremely happy, despite all possible complexities....
VATSIN took the first implementation live in flat 3 months.
This seems to be like a dream come true”

Atul Bansal

Director, Windlass Engineers & Services

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Intro

***International Equipment Manufacturer Company Brings
Operational Efficiency Through Process and Systems
Uniformity***

ABOUT THE COMPANY

Windlass Group is a leading manufacturer and distributor renowned for its high-quality outdoor and marine equipment. Established with a commitment to innovation and durability, the company specializes in a diverse array of

products, including anchors, hardware, and custom solutions tailored to meet specific client needs. With a focus on sustainable practices, Windlass Group prioritizes environmental responsibility in its manufacturing processes. The company's dedication to customer satisfaction is evident in its responsive service and extensive product range, which has earned it a solid reputation among consumers and industry professionals alike. As Windlass Group continues to expand its offerings and enhance its operational efficiency, it remains a trusted choice in the competitive landscape of outdoor and marine industries.

BUSINESS SITUATION

Windlass Group across the world used different systems. This led to different business processes and monitoring challenges. To ensure that its international business kept pace with the parent company, it was important that the subsidiary had uniformity of processes – enforced through an enterprise system.

The subsidiaries were at different stages of growth and maturity, largely mid-sized. They possessed a variety of existing Systems, leading high IT administrative costs and duplication of efforts in reporting.

The company's executive saw a critical need to standardize operations in the international markets and find a business solution that could cater to such mid-sized entities. Since the solution was to be deployed across several countries, total cost of ownership and support were key considerations.

VATSIN BUSINESS SOLUTION

Having studied the business and operational pains for Windlass Engineers & Services & adopted the following approach:

- Evolved a Dashboard for the solution – working closely with management so that they can easily manage their business tracking for all international modules, so there was uniformity of business processes across the Enterprise.

- Selected Microsoft Dynamics D365 Business Central as the product to implement the global template for all type of taxes like GST, TDS & TCS
- Highly advanced Quality module With Matrix reports.
- Heavily Customized Dynamics D365 Business Central to develop a parts industry specific vertical solution that handled process manufacturing and it's all type of costing.
- For exports & domestic sales we provide a solution to Windlass, so that they can manage their Packing Module, Item wise CBM, and Item wise Volumetric Weight.
- In Purchase we provide them with a solution for linking job work, subcontracting, item tracking, also maintain MSME No. for Vendors this will help Windlass for reporting purpose to monitoring vendors.
- For Tracking Advance payment, we provide Advance payment Functionality to Windlass So that they can track advance payment.
- Bonded Warehouse Functionality provided to Windlass So that they Can track their Bonded Warehouse stock & remove that stock from Bonded Warehouse As per their Requirements.
- Module for tracking the inventory of old tools, this will help windlass to track Availability of no of tools on User Level.
- Evolved a Dashboard Template for the solution for Sales Services.
- Dynamics D365 Business Central helps Windlass to track their all-item categories inventory by Batch wise & location wise.
- In the process of manufacturing Dynamics D365 Business Central helps them to generate the reports of Machine's Efficiency & Operator Efficiency.
- We provide a payroll module to Windlass so that they can track their Attendance, their advances & OT Automatically from system, User can apply their Overtime & leaves From their Own System.
- Module for tracking maintenance cost & maintenance Time so that company can record the proper maintenance from system.

- Planning module Provided to Windlass to calculate the exact shortage on behalf of all locations.

BENEFITS

- Uniform and Standardized system and business processes across all of Modules
- Standardized the system according to all types of Taxation.
- Management can access MIS reports whenever they want on any device.
- Reduction of the IT administration costs
- Easily making of E-invoicing & E-way Bill Invoices.
- Elimination of double reporting
- Fast process of all reports. It helps to manage Export Customers according to their currencies.
- All GST reports are generated accurately so there is no problem in reconciling taxes.

RESULTS

- Uniformity of business processes across their work criteria.
- Quick and accurate consolidation of
- Financial and operational data
- Efficient monitoring and control centrally Administration.
- Improved supply chain management – better supplier control and relationship
- Increased production accuracy
- Low maintenance costs – uniformity of software versions enables a very small helpdesk to support all staff members.
- Dashboards have been provided for users for their respective departments, which helps them a lot in reporting.
- The system is designed to be user friendly for all users, so that all users do not have to depend on each other to do their work individually

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We chose Microsoft Dynamics D365 Business central because it was a solution with international modules for 40 countries, and it supports managing all Process.

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Atul Bansal
Director, Windlass Engineers & Services

Contact Us

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